



THINK
ACQUISITION

THINK ACQUISITION CAPABILITIES BRIEFING



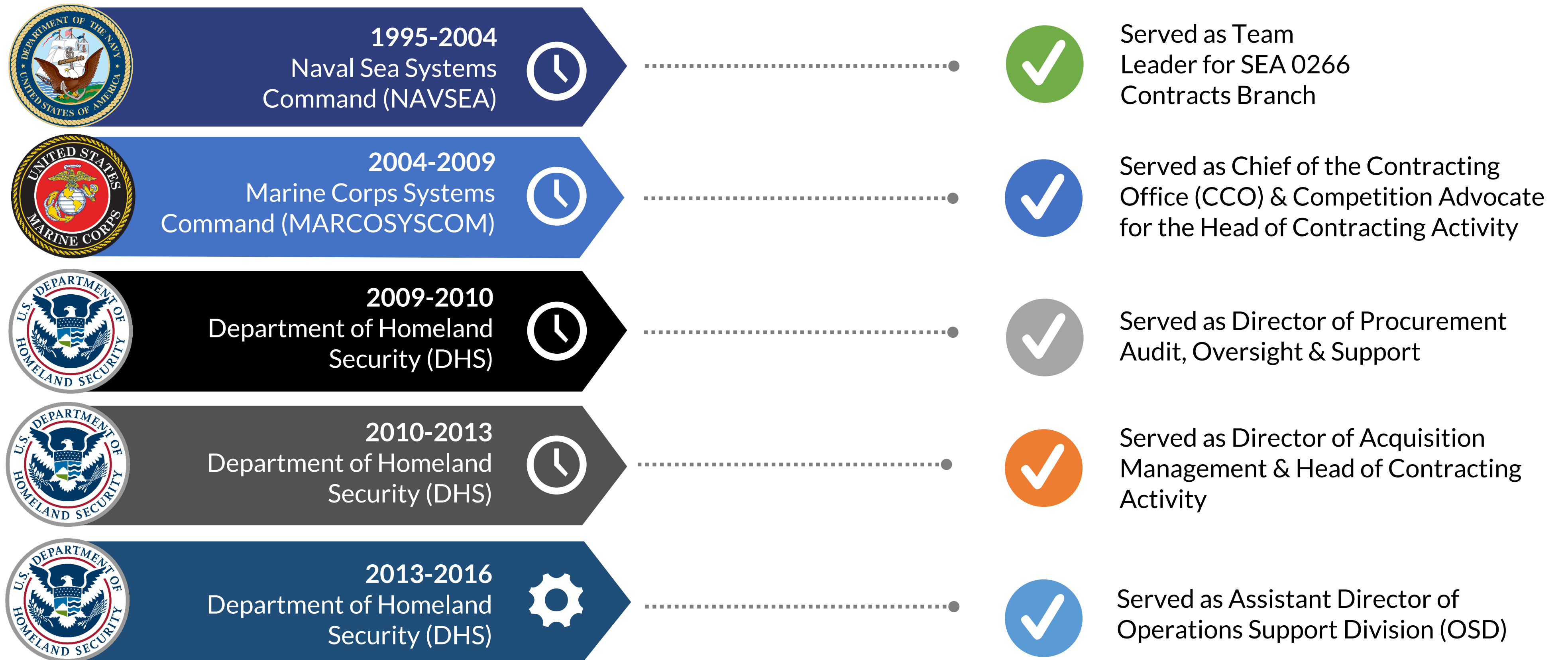


WHO IS THINK ACQUISITION!

THINK Acquisition is an independent consulting, training and development firm focused on increasing the effectiveness of federal government teams and individuals in the areas of acquisition, contracting, leadership, administrative and program management. We deliver value through experiential learning and demonstrated expertise.

William Randolph

Federal Procurement Experience



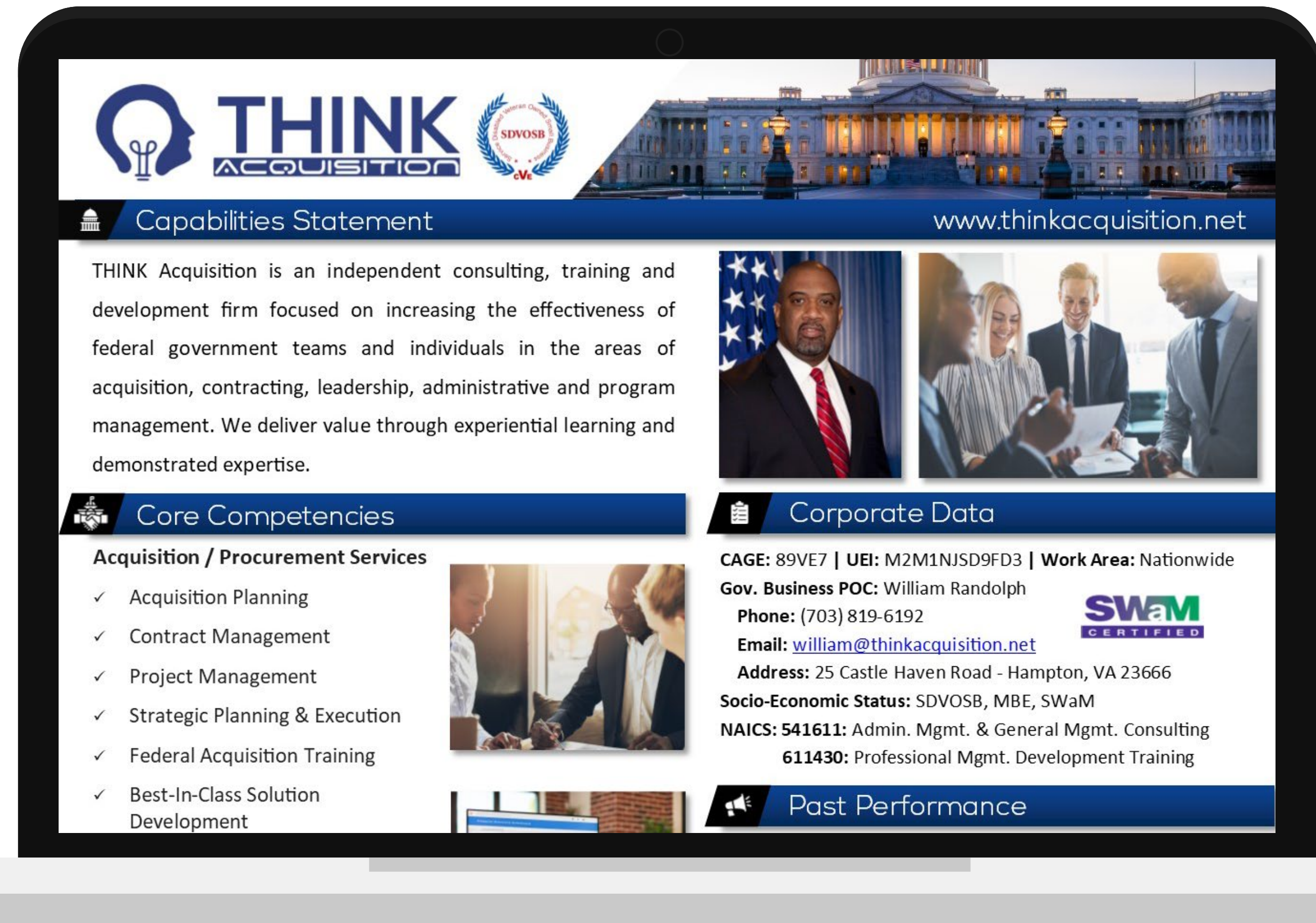
WHY Think Acquisition?

Over 26 Years of Experience

Trusted Acquisition Professional charged with training and development of generations of newly hired contracting interns.

Multiple Awards with various agencies such as the Washington Headquarters Service and U.S. Coast Guard.

A variety of Workshop Capabilities, Training & Development Services, and Acquisition Planning Services Available.



The screenshot shows the Think Acquisition website with the following sections:

- Header:** Includes the Think Acquisition logo, SDVOSB and cVet logos, and a background image of the U.S. Capitol building. The URL www.thinkacquisition.net is in the top right.
- Capabilities Statement:**

THINK Acquisition is an independent consulting, training and development firm focused on increasing the effectiveness of federal government teams and individuals in the areas of acquisition, contracting, leadership, administrative and program management. We deliver value through experiential learning and demonstrated expertise.
- Core Competencies:**

Acquisition / Procurement Services

 - ✓ Acquisition Planning
 - ✓ Contract Management
 - ✓ Project Management
 - ✓ Strategic Planning & Execution
 - ✓ Federal Acquisition Training
 - ✓ Best-In-Class Solution Development
- Corporate Data:**

CAGE: 89VE7 | **UEI:** M2M1N1SD9FD3 | **Work Area:** Nationwide
Gov. Business POC: William Randolph
Phone: (703) 819-6192
Email: william@thinkacquisition.net
Address: 25 Castle Haven Road - Hampton, VA 23666
Socio-Economic Status: SDVOSB, MBE, SWaM
NAICS: 541611: Admin. Mgmt. & General Mgmt. Consulting
611430: Professional Mgmt. Development Training

SWaM CERTIFIED
- Past Performance:** (Section header visible)



ACQUISITION / PROCUREMENT SERVICES

- ✓ Acquisition Planning
- ✓ Contract Management
- ✓ Project Management
- ✓ Strategic Planning & Execution
- ✓ Federal Acquisition Training
- ✓ Best-In-Class Solution Development
- ✓ Data Analysis
- ✓ Predictive Data Modeling
- ✓ Efficiency Modeling
- ✓ Effectiveness Modeling

WORKSHOP CAPABILITIES

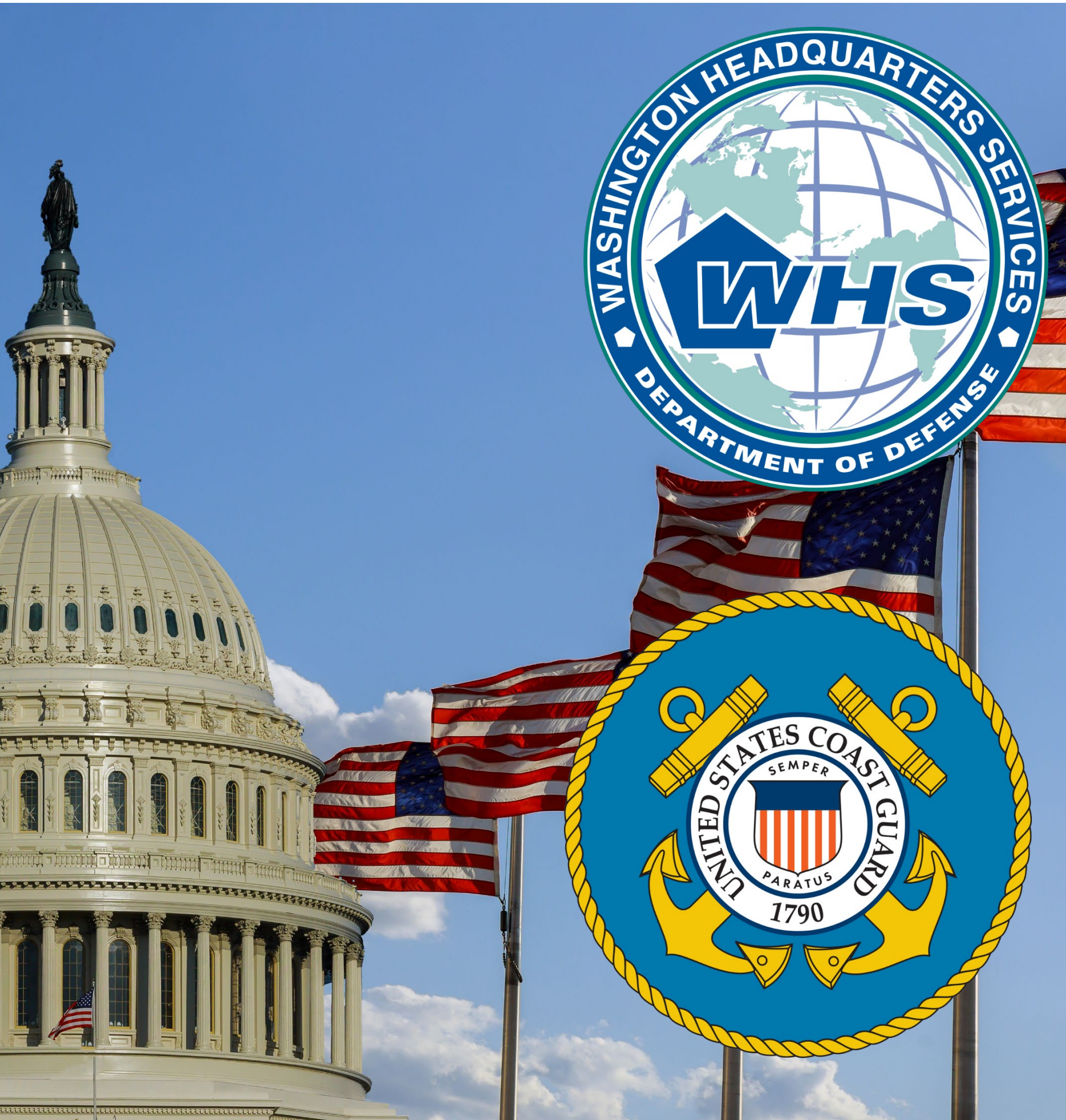
- ✓ Contracts Management and Procurement Execution
- ✓ Leadership and Workforce Development
- ✓ Soft Skill Development and Coaching
- ✓ Transformational Leadership
- ✓ DISC Workplace Behavioral Assessments and Coaching
- ✓ Federal Acquisition Regulations System & Guiding Principles
- ✓ Market Research Strategies
- ✓ Purchase Requests (PR) Processes
- ✓ Performance-Based Requirements Definition
 - SOW vs. SOO vs. PWS
- ✓ Independent Government Cost Estimates (IGCE)
- ✓ High Performance Teams
- ✓ COR Training and Refreshers

TRAINING & DEVELOPMENT

- ✓ Leadership Development
- ✓ High Performance Teambuilding
- ✓ Personnel Development
- ✓ Executive Coaching



PAST PERFORMANCE



Washington Headquarters Service

DATES: 2020-2021

VALUE: \$460,000

DETAILS: Contracting Acceleration Program

P-Card Contracts: Over \$82,000 from 2020-Current

U.S. Coast Guard

DATES: 2019

VALUE: \$7.5k

DETAILS: Emerging Leader Training (USCG Civilians)

P-Card Contracts: Over \$82,000 from 2020-Current